



Betsy Trethewey . . .
Speaker ~ Trainer ~ Coach

- A Real Estate career spanning thirty, plus years
- Positions have included Director of Training and Agent Development at RE/MAX Landmark Realtors
- Currently has been appointed to the Girl Scouts of Eastern Massachusetts, Board of Directors and Girl Scouts of USA National Delegates, Nominating and Development Committee,
- Actively involved with the National Speakers Association of New England
- Past President, Toastmasters – Quannapowitt Club, Quincy
- Competed at various competition levels at Toastmasters, placing first (most)
- Assistant Director of Admissions - Burdett College, Boston – twelve years
- Past President Plymouth & South Shore Association of Realtors
- Recipient of, prestigious, “Realtor of the Year” Award
- Chaired and served numerous Local and State Association of Realtors Committees and Leadership for over twenty-five years, including:
 - State Director
 - State Education and Conference Committee
 - State Convention sub-committee
 - State Communication and Public Relations
 - Instructor - Graduate Realtor Institute (GRI) / Faculty member -
 - and many, many more – too numerous to list
- Previously, Broker Owner of Trethewey Real Estate, Braintree, MA
 - Leader of a Real Estate Sales Team for over eight years
 - RE/MAX top achiever and Award Recipient, including having been in the top 25 of all RE/MAX Agents in all of New England
 - President of “**CIRQUE DU SALES**”
Trainer, Speaker and Coach for careers in Real Estate, Sales, Goals and Personal Achievement and Confidence.
 - Educator and Convention/Conference speaker for National, State and Local Associations’ of Realtors and Real Estate Companies
 - Trainer/Instructor for the National Association of Realtors “RITE” Training Program – one of only two chosen in Massachusetts
 - Trainer of the “Success Series” Training Program for the Plymouth & South Shore Association of Realtors

- Chaired, several, highly successful, one-day education conference and Trade Fairs for the Plymouth & South Shore Association of Realtors
- Authored curriculum for Business Development for the Graduate Realtor Institute
 - Graduate of Instructor Training Institute
 - Graduate of Leadership, Media, Instructor and Speaker training - an exceptional, intense study, application and performance program, co-developed by National Assn. of Realtors and Media Training for Professionals and Public Officials, Washington, D.C. Instructor was personal trainer in Media, Speaking and Leadership for Presidents' Carter and Regan.
 - Graduate of Dale Carnegie Sales Training – achieved highest award for the development and presentation of a creative sales product
 - Hobbs Herder Professional Marketing and Development courses and coaching
 - Numerous Real Estate and Sales Development courses spanning the thirty years
 - The College of Holy Cross, Worcester, MA – a two-semester, advance-level Course, specializing in the development of a Speaking/Training/Consulting business
 - Anthony Robbins, International – Participant in several Business and Personal development courses and coaching
- Associated for over fifteen years with the International Franchise Association - learning from the many “masters” and “elite” entrepreneurs in the World - knowledge and skill development for business, prototype development, marketing and franchising - including all components to growing an outstanding business.
 - Community activities, over many years, have included: South Shore Chamber of Commerce - Ambassador, CRS, WCR, League of Women Voters, Quincy Crises Center and Church – to name a few.
 - Continually expands knowledge and skill development through many advance-level courses and training programs for Real Estate, Professional Speaking, Business, Marketing, Branding, Sales and Personal Development.
- Enjoys theatre – Broadway (especially), museums, walking, “adventures”, reading travel, knitting and most especially being with family, friends and grandson’s *Will, Drew, Trevor and the newest, little Evan.*

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